## **DIPLOMA EXAM TOPICS**

Programm	International Business		
Degree	licencjat (BA equivalent)	Туре	Full-time studies
Comments			

- 1. Process-based management.
- 2. Organizational Environment: types, components and relevance to organization strategy.
- 3. The relevance of functions of management.
- 4. The functioning of the market mechanism and reasons for its failure.
- 5. Types of demand elasticity and their applications.
- 6. National accounts basic indicators.
- 7. Definition and types of unemployment.
- 8. Money- types, functions, features, variable time value of money.
- 9. Interest rate definition, functions, types.
- 10. The accounting policies.
- 11. Assets, liabilities, costs and income classification.
- 12. Conclusion of contracts in Poland mode and form.
- 13. Ownership and other property rights definition elements.
- 14. Analysis of phenomena over time (indexes, trends).
- 15. Correlation and regression analysis.
- 16. Corporate social responsibility concept and arguments for and against its implementation
- 17. Corporate social responsibility models
- 18. International inequalities in level of development
- 19. Policies and strategies to overcome backwardness according to leading development theories
- 20. Forms of economic integration
- 21. Institutional structure of the European Union
- 22. Gains from economic integration in the European Union
- 23. Functions of financial institutions
- 24. Principals of good corporate governance
- 25. Advantages of entering a stock exchange
- 26. Differences between investing in stocks and investing in bonds
- 27. Determinants of different modes of foreign direct investment
- 28. Role of multinational enterprises in a host economy
- 29. Microeconomic theories of foreign direct investment
- 30. Strategies for conducting business in foreign markets
- 31. Strategies for building competitive advantage by enterprises proposed by M. E. Porter
- 32. Role of international commercial terms (e.g. Incoterms) in international trade
- 33. Contractual clauses in international trade
- 34. International logistic systems
- 35. ABC-XYZ method in supply chain management
- 36. Product strategies in international markets
- 37. Pricing strategies in international marketing
- 38. Payment methods for international trade transactions
- 39. Roles and responsibilities of banks involved in conditional payment methods
- 40. Methods of strategic analysis
- 41. Mission and vision in an organisation

- 42. Technology (technological knowledge) versus human capital
- 43. Tools of fiscal and monetary policies
- 44. Price elasticity of demand: definition, interpretation, applications
- 45. Role of the opportunity cost in decision making
- 46. Elements of project management in international aspects
- 47. Elements of the stakeholders analysis
- 48. Social policy: basic functions, models, tools
- 49. Determinants, principles, goals and instruments of spatial policy
- 50. Features and functions of a modern city